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Trade Council Post and Telecom – the Netherlands PostNL takes over Sandd



Up till now, the collection and delivery of letter post in the Netherlands was assured by the incumbent postal operator, PostNL, and its competitor, Sandd.

Considering the gradual decrease in letter post volume, a process which has been going on since many years, and the need for securing a high level of postal delivery in the Netherlands, as was underlined by the CEOs of both PostNL and Sandd, Herna Verhagen respectively Ronald van de Laar, the merger of both postal operators became unavoidable. As a result, PostNL will get the monopoly of

delivering letter post in the Netherlands. (As regards parcel delivery, several players are active in the Netherlands.)

PostNL (38 000 employees) will take over the workforce of Sandd (19 000).

Joost Bol, administrator of BVPP, Eurofedop's member organisation from the postal sector in the Netherlands, welcomes the takeover and underlines that the merger is a positive evolution, considering the need for securing the delivery of letter post in the Netherlands and guaranteeing employment in the sector.

The Human Resource Policy of Sandd has regularly been subject to criticism from our member organisation BVPP. In order to save on costs, Sandd used to apply a piece rate system for the payment of its personnel (payment by results), with no holiday payment, no work incapacity insurance, no pension accumulation insurance. Finally, the government forced Sandd to revise its policy and give its personnel also a permanent work contract as from 1st January 2018.